

Annexure – II

25th September 2025

Discount Policy for Supply of Print / Non-Print Documents to the Knowledge Resource Centre, IIT Dharwad

Vendor/Distributor/Supplier/Authorized Partner(s) should offer a discount on Published/Printed Prices for all the Books (Indian/Foreign Publications), Society Publications, Government Reports & Publications, Language Books, and Any Other Publications in Print Format and e-Media Resources like –CD / DVD / Audio-Visual / Online Streaming / Downloadable Contents or any other Media Types and should in no case be less than the following discount percentage under different categories as specified below;

Sl. No.	Description of Document Type	Discount on the publisher's printed price (Not less than the following %)	
		Indian (Edition/Imprint)	Foreign (Import)
1.	Less than 05 Copies of Print Books Procurement	20%	25%
2.	05 Copies of Print Books and above Procurement	25%	27%
3.	Reference Books [meant for Encyclopaedia, Handbooks, Coffee Table Books, etc.]	25%	30%
4.	Government/Academic/Institutions/Society Publications, etc.	Publisher's Price - Discount Earned & +5% handling charges on net amount (Vendor should submit the open publisher's invoice along with a certificate in this regard)	
5.	Language Print Books	10%	15%
6.	General Publications [meant for Competitive Exam Guides, Q&A, GK, etc.]	10%	15%
7.	e-Media Resources [meant for CD/DVD/Audio-Visual/Downloadable Contents, etc.]	Publisher's Price - Discount Earned & +5% handling charges on net amount (Vendor should submit the open publisher's invoice along with a certificate in this regard)	

Note: The Vendor/Distributor/Supplier/Authorized Partner(s) shall unconditionally agree to the minimum discount structure specified above, as adherence to this condition is a **mandatory clause** for empanelment. Any exceptions to this requirement will be subject to the approval of the Committee, whose decision shall be final and binding.